

Covenant HealthCare Clinical Quality Product Value Analysis Program



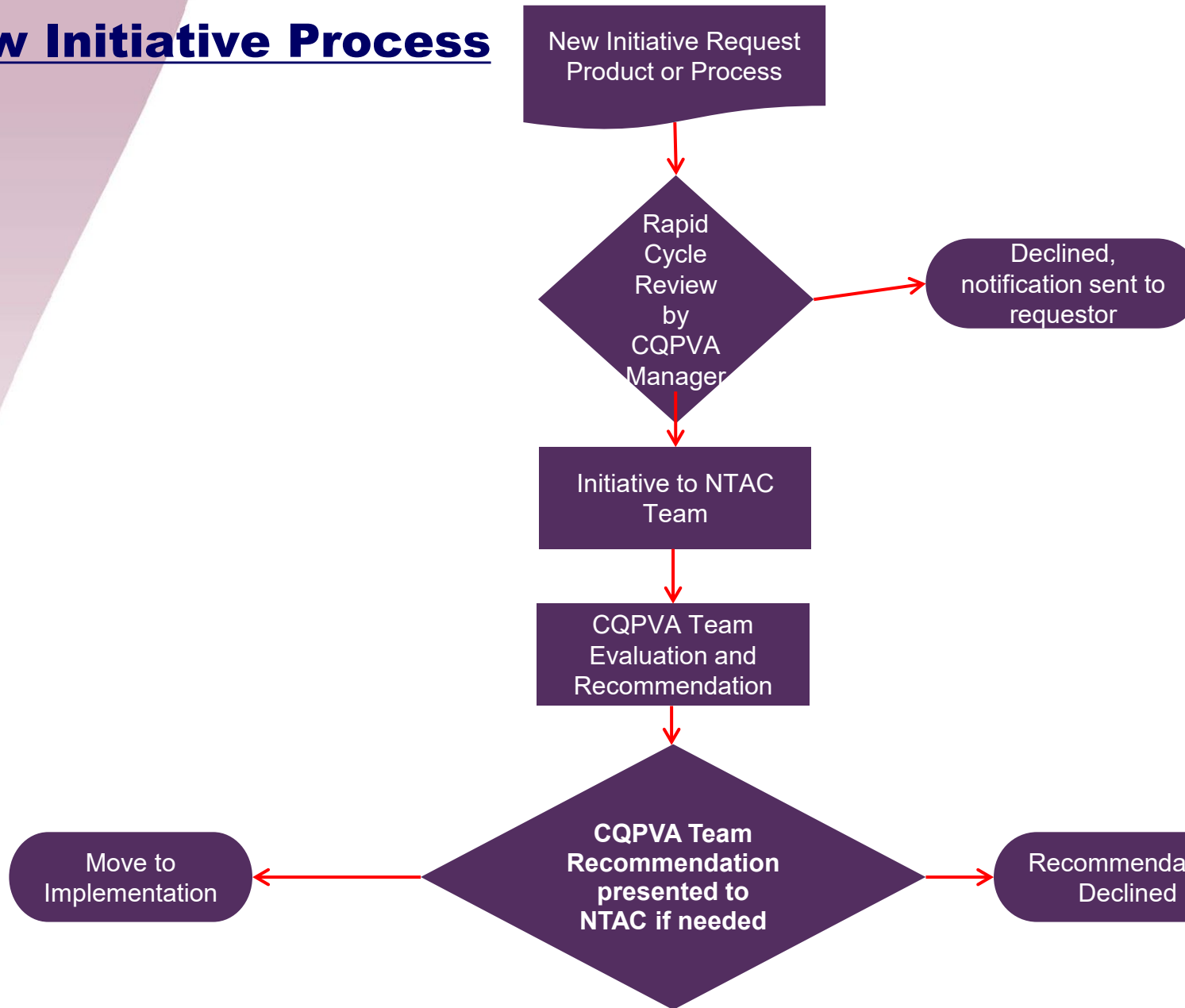
Principles For Clinical Quality Product Value Analysis

- **CQPVA will become a fundamental component of how we do business. Our expectations are that managers embed CQPVA principles into the core function of their departments.**
- **Physician Partnership and participation is critical to the success of Covenant HealthCare and our CQPVA program.**
- **All members of the Senior Leadership team have a responsibility to advocate for and support Clinical Quality Product Value Analysis (CQPVA) across the organization.**
- **All supply and service decisions will be made using CQPVA processes.**
- **Executive sponsors and Teams leaders of CQPVA teams will be responsible for supporting the team member(s) in meeting their responsibilities to accommodate meeting schedules.**
- **Department managers will assist with communication by the team's member to their peer group, and proactively assist with problem resolution pertaining to products, equipment or services.**
- **No department/individual is exempt.**

Principles For Clinical Quality Product Value Analysis

- **We want to purchase products, equipment and/or services that fit the cost, function, service and quality expectations of our organization.**
- **Product standards will be established within and among departments as well as within and among care sites.**
- **New products that are introduced must add value (i.e., improve patient care, quality, or efficiency or reduce operational costs).**
- **Objective criteria and peer reviewed evidenced based data will be used to make decisions.**
- **Conflict of interest disclosure is required for all members of the value analysis teams and by requestors of new products.**
- **The organization will uphold and reinforce the vendor management policy.**
- **Executive leadership will support the decisions that are made by the teams.**

New Initiative Process

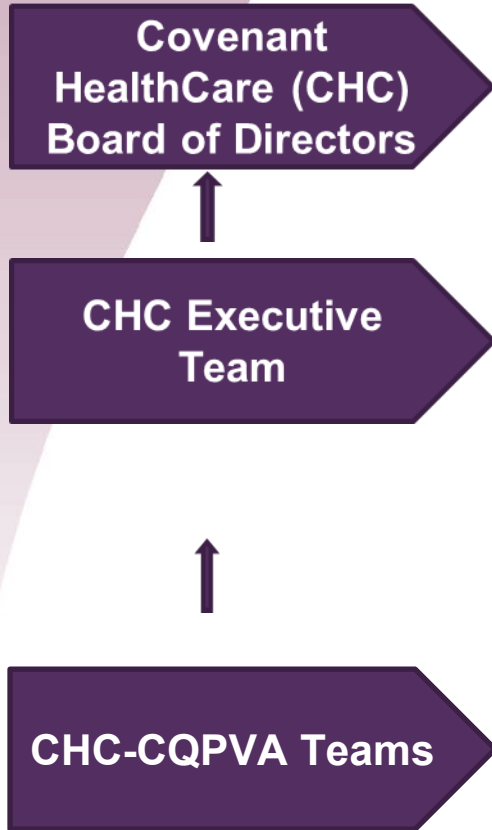


CQPVA Evaluation Elements

- Stakeholder Analysis
- Data Collection
- Product Criteria
- Product Evaluation
- Barrier Resolution
- Education and Training
- Review and Revision of Policies & Practices
- Trial Logistics
- Implementation and Conversion Plan
- Communication Plan
- Validation



Proposed CQPVA Executive Oversight



- Annual report prepared and presented by CEO and COO. Report includes progress to goal, successes, challenges and next steps.

- Acts as the CHC's Executive oversight for CQPVA and executive engagement for culture change.
- Receives monthly report of progress & success, resolves high level challenges and issues.

- Responsible for monthly reporting of team progress, barriers to change, risk mitigation, and inter-team communications and problem resolution.
- Membership includes Financial representative for the Health System, System Director of Supply Chain Management, CQPVA Director/Manager, Service Line Executive Sponsors (appointed members from the operations team), CQPVA Team Leaders, ad hoc members as appropriate for system.

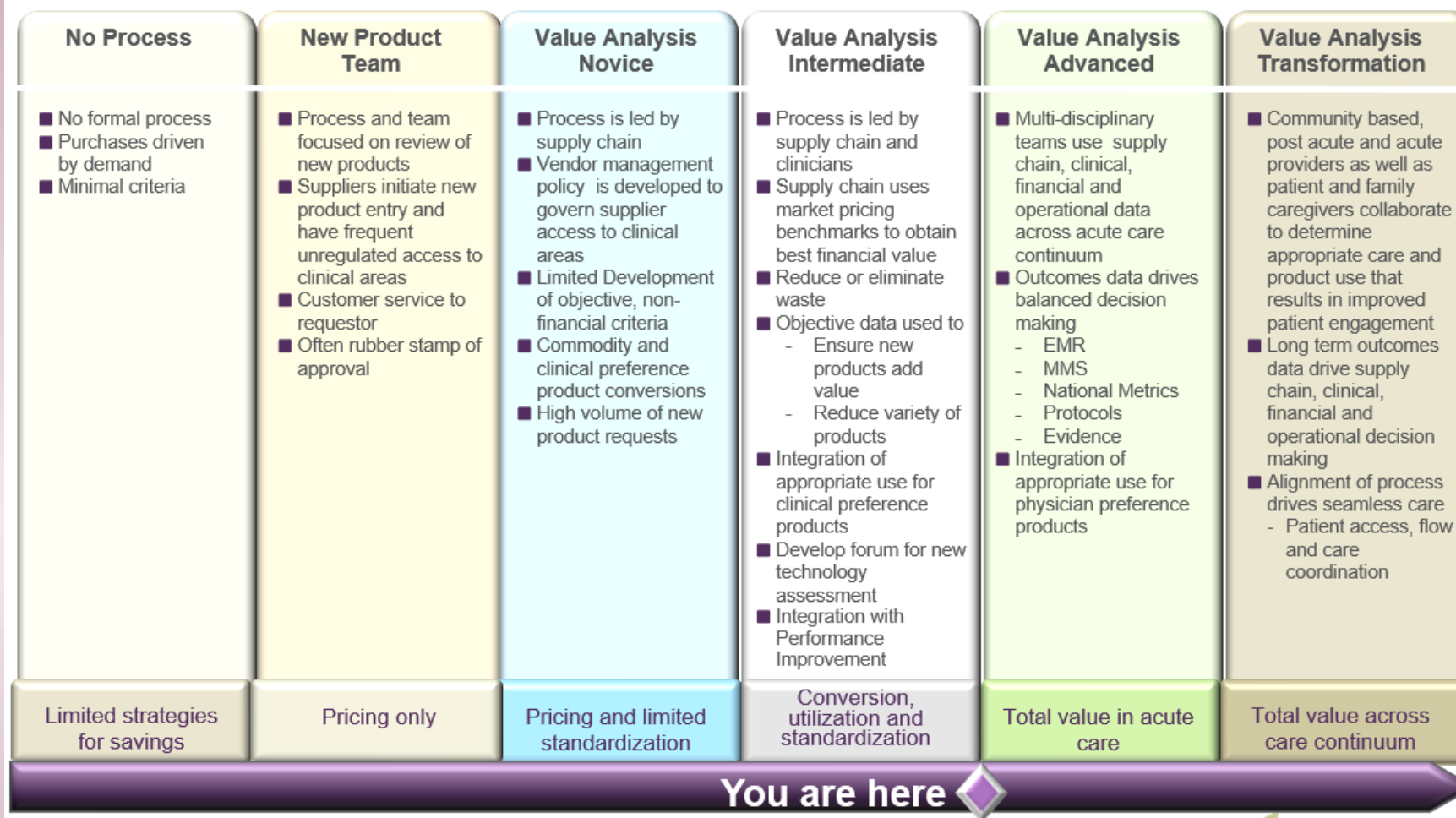
New Physician On-Boarding Process

Policy Number: 641

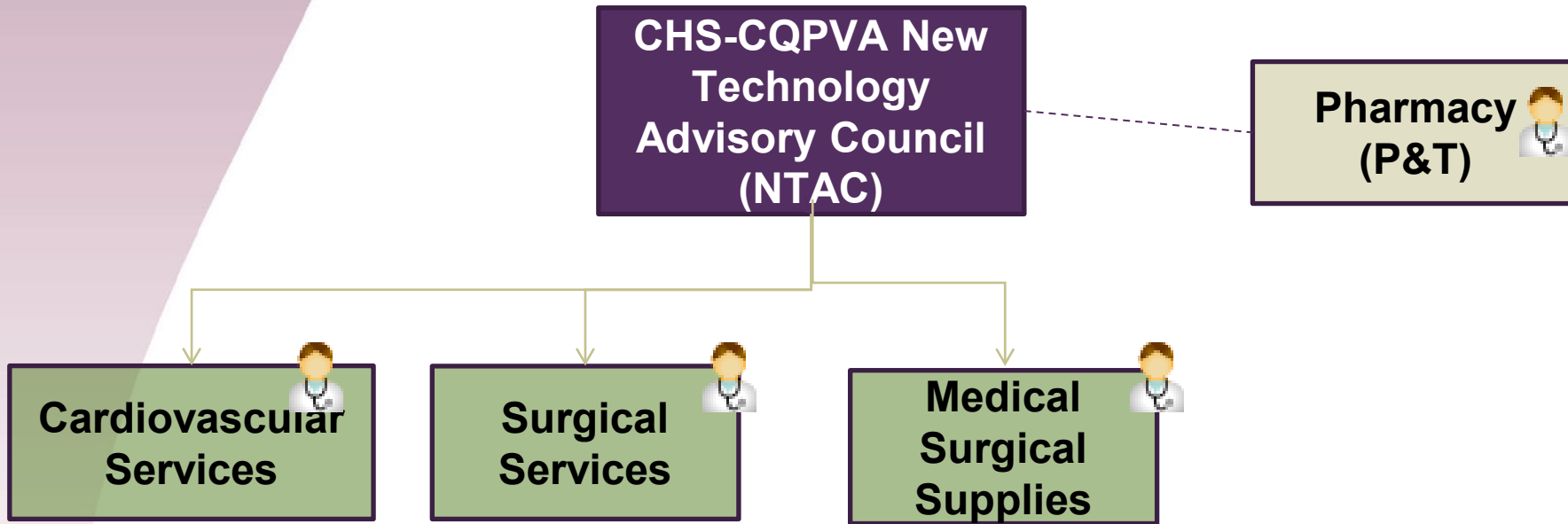
Clinical Quality Product Value Analysis Policy

- 1. New physicians will review a Covenant HealthCare product menu that lists the current products that are available.**
- 2. If there are new requested products that are functionally equivalent to products that already exist at Covenant HealthCare, then the requestor must bring the new product request through CQPVA for review, and approval or declination.**
- 3. The CQPVA process would be reconsidered if the new physician offers a specialty or procedures that we do not currently offer, which requires specific supplies that Covenant HealthCare does not have available.**

Value Analysis Progression



CQPVA Leading Practice Model



Team requires Physician Champion

Example of Staff Structure for CQPVA Teams Cardiovascular Team

CQVA Teams	Cath lab/IR/EP
Executive sponsor	
Physician Champion (CC)	
Physician Champion (IR)	
Team lead	
VHA SME	
CQVA Administrator	
DMM	
Distribution	
Education	
Biomed	
IR Manager	
Data analyst	
Nursing	
Tech Cath lab	
Tech IR	
MRUS/Procurment	
Contract Administrator	
Total team members	

Thank you for your time. Any Questions?

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